A 6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

July, 1985

Manufacturers shipped 24,135 mobile/manufactured homes to retail sales locations and permanent sites during July, 1985. This was down 2% from the 24,510 homes shipped in July, 1984.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743	25,051	-10%	JAN-JUNE	150,111	141,442	-6%
JULY	24,519	24,274	-1%	JAN-JULY	174,630	165,716	-5%
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,883	-4%	JAN-MAY	122,558	116,392	-5%
JUNE	27,727	25,288	-9%	JAN-JUNE	150,285	141,680	-6%
JULY	24,510	24,135	-2%	JAN-JULY	174,795	165,815	-5%
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%	2.1%	JUNE	561	517
JULY	2.3%	2.7%	JULY	570	656
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,269	1,345	+6%	8,448	8,461	+0%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,269	1,345	+6%	8,448	8,461	+0%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,663	2,959	+11%	18,504	18,263	-1%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,102	2,398	+14%	14,287	14,666	+3%
MICHIGAN *	*	*	---	*	*	---
OHIO	296	315	+6%	2,158	1,978	-8%
WISCONSIN	265	246	-7%	2,059	1,619	-21%
WEST NORTH CENTRAL	1,087	898	-17%	7,865	6,570	-16%
IOWA *	*	*	---	*	*	---
KANSAS	417	397	-5%	3,178	2,834	-11%
MINNESOTA	278	209	-25%	1,730	1,562	-10%
MISSOURI	121	111	-8%	867	802	-7%
NEBRASKA	271	181	-33%	2,090	1,372	-34%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,567	9,278	+8%	61,089	62,999	+3%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,709	1,621	-5%	13,227	11,960	-10%
GEORGIA	4,191	4,608	+10%	28,216	30,476	+8%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,204	2,664	+21%	16,374	18,107	+11%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	463	385	-17%	3,272	2,456	-25%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,799	7,041	-10%	54,873	49,702	-9%
ALABAMA	1,843	2,049	+11%	13,682	14,508	+6%
ARKANSAS	214	139	-35%	1,736	1,198	-31%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	284	263	-7%	1,999	1,175	-41%
MISSISSIPPI	745	694	-7%	5,433	4,559	-16%
OKLAHOMA	80	36	-55%	509	327	-36%
TENNESSEE	1,058	1,176	+11%	6,872	7,413	+8%
TEXAS	3,575	2,684	-25%	24,642	20,522	-17%

MOBILE/MANUFACTURED HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	960	783	-18%	7,472	5,788	-23%
ARIZONA	399	342	-14%	3,698	2,696	-27%
COLORADO	91	78	-14%	678	550	-19%
IDAHO	470	363	-23%	3,096	2,542	-18%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,667	1,540	-8%	12,916	10,927	-15%
CALIFORNIA	937	929	-1%	7,941	6,723	-15%
OREGON	610	479	-21%	4,177	3,438	-18%
WASHINGTON	120	132	+10%	798	766	-4%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	507	430	-15%	3,463	3,006	-13%
TOTAL PRODUCTION	24,519	24,274	-1%	174,630	165,716	-5%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,716	1,872	+9%	10,690	10,903	+2%
CONNECTICUT	38	37	-3%	211	201	-5%
MAINE	133	144	+8%	840	911	+8%
MASSACHUSETTS	64	91	+42%	407	474	+16%
NEW HAMPSHIRE	119	146	+23%	681	794	+17%
NEW JERSEY	59	81	+37%	372	455	+22%
NEW YORK	655	744	+14%	3,867	4,026	+4%
PENNSYLVANIA	587	568	-3%	3,850	3,640	-5%
RHODE ISLAND	14	15	+7%	69	91	+32%
VERMONT	47	46	-2%	393	311	-21%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	1,896	2,331	+23%	13,292	14,153	+6%
ILLINOIS	297	282	-5%	1,997	1,830	-8%
INDIANA	386	537	+39%	2,925	3,212	+10%
MICHIGAN	528	741	+40%	3,493	4,392	+26%
OHIO	464	567	+22%	3,210	3,469	+8%
WISCONSIN	221	204	-8%	1,667	1,250	-25%
WEST NORTH CENTRAL	1,151	1,051	-9%	7,615	6,935	-9%
IOWA	81	63	-22%	598	407	-32%
KANSAS	191	152	-20%	1,452	1,159	-20%
MINNESOTA	172	161	-6%	1,195	1,093	-9%
MISSOURI	497	506	+2%	3,059	3,127	+2%
NEBRASKA	70	59	-16%	447	418	-6%
NORTH DAKOTA	70	41	-41%	384	308	-20%
SOUTH DAKOTA	70	69	-1%	480	423	-12%
SOUTH ATLANTIC	8,159	9,074	+11%	59,599	62,169	+4%
DELAWARE	200	147	-26%	1,351	1,356	+0%
FLORIDA	2,244	2,727	+22%	17,541	18,896	+8%
GEORGIA	1,444	1,717	+19%	10,302	12,143	+18%
MARYLAND	113	79	-30%	790	587	-26%
NORTH CAROLINA	2,064	2,294	+11%	14,692	14,907	+1%
SOUTH CAROLINA	1,297	1,320	+2%	8,823	8,743	-1%
VIRGINIA	555	524	-6%	4,073	3,689	-9%
WEST VIRGINIA	242	266	+10%	2,027	1,848	-9%
SOUTH CENTRAL	7,865	6,565	-17%	54,800	46,585	-15%
ALABAMA	873	1,029	+18%	6,289	7,101	+13%
ARKANSAS	488	551	+13%	3,822	3,459	-9%
KENTUCKY	575	492	-14%	3,273	3,080	-6%
LOUISIANA	1,063	814	-23%	7,383	5,456	-26%
MISSISSIPPI	575	595	+3%	3,952	3,672	-7%
OKLAHOMA	469	281	-40%	3,784	2,523	-33%
TENNESSEE	610	706	+16%	3,935	4,664	+19%
TEXAS	3,212	2,097	-35%	22,362	16,630	-26%
MOUNTAIN	1,519	1,239	-18%	11,729	9,333	-20%
ARIZONA	417	390	-6%	4,124	3,201	-22%
COLORADO	141	129	-9%	979	707	-28%
IDAHO	165	93	-44%	1,154	769	-33%
MONTANA	108	86	-20%	784	610	-22%
NEVADA	117	106	-9%	1,006	748	-26%
NEW MEXICO	436	335	-23%	2,730	2,429	-11%
UTAH	93	63	-32%	622	502	-19%
WYOMING	42	37	-12%	330	367	+11%
PACIFIC	1,617	1,474	-9%	11,881	10,277	-14%
CALIFORNIA	788	794	+1%	6,518	5,625	-14%
OREGON	288	198	-31%	1,772	1,354	-24%
WASHINGTON	541	482	-11%	3,591	3,298	-8%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	26	12	-54%	181	94	-48%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	561	517		5,008	5,366	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	24,510	24,135	-2%	174,795	165,815	-5%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1985 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	8,519	2,384	10,903	6,533	1,928	8,461
	78%	22%	100%	77%	23%	100%
CONNECTICUT	157	44	201	0	0	0
MAINE *	880	31	911	*	*	*
MASSACHUSETTS	291	183	474	0	0	0
NEW HAMPSHIRE *	617	177	794	*	*	*
NEW JERSEY	217	238	455	0	0	0
NEW YORK *	3,089	937	4,026	*	*	*
PENNSYLVANIA	2,923	717	3,640	6,533	1,928	8,461
RHODE ISLAND	68	23	91	0	0	0
VERMONT *	277	34	311	*	*	*
EAST NORTH CENTRAL	10,916	3,237	14,153	14,235	4,028	18,263
	77%	23%	100%	78%	22%	100%
ILLINOIS *	1,406	424	1,830	*	*	*
INDIANA	2,472	740	3,212	11,022	3,644	14,666
MICHIGAN *	3,163	1,229	4,392	*	*	*
OHIO	2,725	744	3,469	1,773	205	1,978
WISCONSIN	1,150	100	1,250	1,440	179	1,619

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	5,428	1,507	6,935	4,994	1,576	6,570
	78%	22%	100%	76%	24%	100%
IOWA *	337	70	407	*	*	*
KANSAS	877	282	1,159	2,422	412	2,834
MINNESOTA	898	195	1,093	1,265	297	1,562
MISSOURI	2,503	624	3,127	450	352	802
NEBRASKA	305	113	418	857	515	1,372
NORTH DAKOTA	209	99	308	0	0	0
SOUTH DAKOTA *	299	124	423	*	*	*
SOUTH ATLANTIC	39,090	23,079	62,169	38,642	24,357	62,999
	63%	37%	100%	61%	39%	100%
DELAWARE	1,080	276	1,356	0	0	0
FLORIDA	8,517	10,379	18,896	4,685	7,275	11,960
GEORGIA	7,184	4,959	12,143	17,251	13,225	30,476
MARYLAND *	482	105	587	*	*	*
NORTH CAROLINA	11,352	3,555	14,907	14,422	3,685	18,107
SOUTH CAROLINA *	6,063	2,680	8,743	*	*	*
VIRGINIA	2,972	717	3,689	2,284	172	2,456
WEST VIRGINIA	1,440	408	1,848	0	0	0
SOUTH CENTRAL	37,387	9,198	46,585	41,042	8,660	49,702
	80%	20%	100%	83%	17%	100%
ALABAMA	5,621	1,480	7,101	13,097	1,411	14,508
ARKANSAS	2,930	529	3,459	1,072	126	1,198
KENTUCKY *	2,429	651	3,080	*	*	*
LOUISIANA	5,142	314	5,456	1,113	62	1,175
MISSISSIPPI	3,256	416	3,672	4,534	25	4,559
OKLAHOMA	2,078	445	2,523	279	48	327
TENNESSEE	3,553	1,111	4,664	5,566	1,847	7,413
TEXAS	12,378	4,252	16,630	15,381	5,141	20,522
MOUNTAIN	5,144	4,189	9,333	2,718	3,070	5,788
	55%	45%	100%	47%	53%	100%
ARIZONA	1,718	1,483	3,201	1,528	1,168	2,696
COLORADO	342	365	707	217	333	550
IDAHO	323	446	769	973	1,569	2,542
MONTANA *	343	267	610	*	*	*
NEVADA	210	538	748	0	0	0
NEW MEXICO	1,807	622	2,429	0	0	0
UTAH *	237	265	502	*	*	*
WYOMING *	164	203	367	*	*	*
PACIFIC	2,220	8,057	10,277	2,479	8,448	10,927
	22%	78%	100%	23%	77%	100%
CALIFORNIA	1,180	4,445	5,625	1,549	5,174	6,723
OREGON	252	1,102	1,354	790	2,648	3,438
WASHINGTON	788	2,510	3,298	140	626	766

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	33	61	94	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	108,737 68%	51,712 32%	160,449 100%	110,643 68%	52,067 32%	162,710 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	4,134	1,232	5,366			
OTHER (CANADA)				0	0	0
STATES WITH*				2,117	889	3,006
TOTAL	112,871 68%	52,944 32%	165,815 100%	112,760 68%	52,956 32%	165,716 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JULY 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,727	11.5%	1	1,237	7.8%	3	1,490	19.0%	1
NORTH CAROLINA	2,294	9.7%	2	1,738	11.0%	1	556	7.1%	5
TEXAS	2,097	8.9%	3	1,425	9.0%	2	672	8.6%	3
GEORGIA	1,717	7.3%	4	1,032	6.5%	4	685	8.8%	2
SOUTH CAROLINA	1,320	5.6%	5	932	5.9%	5	388	5.0%	6
ALABAMA	1,029	4.4%	6	819	5.2%	6	210	2.7%	9
LOUISIANA	814	3.4%	7	772	4.9%	7	42	0.5%	31
CALIFORNIA	794	3.4%	8	159	1.0%	25	635	8.1%	4
NEW YORK	744	3.2%	9	559	3.5%	8	185	2.4%	11
MICHIGAN	741	3.1%	10	518	3.3%	10	223	2.8%	8
TENNESSEE	706	3.0%	11	512	3.2%	11	194	2.5%	10
MISSISSIPPI	595	2.5%	12	528	3.3%	9	67	0.9%	24
PENNSYLVANIA	568	2.4%	13	444	2.8%	13	124	1.6%	15
OHIO	567	2.4%	14	424	2.7%	14	143	1.8%	14
ARKANSAS	551	2.3%	15	465	2.9%	12	86	1.1%	21
INDIANA	537	2.3%	16	414	2.6%	15	123	1.6%	16
VIRGINIA	524	2.2%	17	409	2.6%	16	115	1.5%	17
MISSOURI	506	2.1%	18	408	2.6%	17	98	1.3%	20
KENTUCKY	492	2.1%	19	380	2.4%	18	112	1.4%	18
WASHINGTON	482	2.0%	20	94	0.6%	31	388	5.0%	7
ARIZONA	390	1.7%	21	214	1.4%	22	176	2.2%	12
NEW MEXICO	335	1.4%	22	231	1.5%	20	104	1.3%	19
ILLINOIS	282	1.2%	23	221	1.4%	21	61	0.8%	25
OKLAHOMA	281	1.2%	24	238	1.5%	19	43	0.5%	30
WEST VIRGINIA	266	1.1%	25	206	1.3%	23	60	0.8%	26
WISCONSIN	204	0.9%	26	188	1.2%	24	16	0.2%	41
OREGON	198	0.8%	27	33	0.2%	42	165	2.1%	13
MINNESOTA	161	0.7%	28	119	0.8%	27	42	0.5%	32
KANSAS	152	0.6%	29	115	0.7%	28	37	0.5%	35
DELAWARE	147	0.6%	30	110	0.7%	29	37	0.5%	34
NEW HAMPSHIRE	146	0.6%	31	109	0.7%	30	37	0.5%	37
MAINE	144	0.6%	32	142	0.9%	26	2	0.0%	48
COLORADO	129	0.5%	33	57	0.4%	33	72	0.9%	23
NEVADA	106	0.4%	34	25	0.2%	44	81	1.0%	22
IDAHO	93	0.4%	35	39	0.2%	39	54	0.7%	28
MASSACHUSETTS	91	0.4%	36	54	0.3%	34	37	0.5%	36
MONTANA	86	0.4%	37	42	0.3%	37	44	0.6%	29
NEW JERSEY	81	0.3%	38	23	0.1%	46	58	0.7%	27
MARYLAND	79	0.3%	39	69	0.4%	32	10	0.1%	44
SOUTH DAKOTA	69	0.3%	40	46	0.3%	36	23	0.3%	39
IOWA	63	0.3%	41	50	0.3%	35	13	0.2%	42
UTAH	63	0.3%	42	24	0.2%	45	39	0.5%	33
NEBRASKA	59	0.2%	43	42	0.3%	38	17	0.2%	40
VERMONT	46	0.2%	44	38	0.2%	40	8	0.1%	47
NORTH DAKOTA	41	0.2%	45	33	0.2%	41	8	0.1%	46
CONNECTICUT	37	0.2%	46	27	0.2%	43	10	0.1%	43
WYOMING	37	0.2%	47	12	0.1%	48	25	0.3%	38
RHODE ISLAND	15	0.1%	48	13	0.1%	47	2	0.0%	49
ALASKA	12	0.1%	49	3	0.0%	49	9	0.1%	45
	23,618	100.0%		15,792	100.0%		7,826	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING